



August 1, 2016



Turn Key Annuity Seminars



Offer your producers the opportunity to get in front of any demographic of clients in any zip codes they choose to discuss any aspects of retirement planning (or other topics) they are interested in. This service produces and mails the invitations to a list of prospective clients that they provide and they even offer a reservation service that includes a reminder confirmation call 2 days prior to the date. All your agent has to do is pick a venue and prepare a presentation for the customers...all you have to do is be the hero for helping your agent make more annuity sales! **OR**, use the service yourself to invite agents to a recruitment event hosted by you. [Details Here](#)

Monthly Annuity Conference Call

WOW! Attendance for our July call flooded our internal conference bridge! Our apologies to those of you who did not get through- but we THANK YOU all for being on board with us. Thanks to Hope for recording that call. You

Webinar Announcement



Hear about the NEW **Enhanced Death Benefit Feature** available on Retirement Pro.

Register [Here!](#)

August 8th 12:00-1pm EST

Current Rates*

Check out the latest rates and compare product features and please **NOTE:** *National Western is offering a 1% Commission Bonus on their FIA's AND MYGAs this month!!*

Multi- Year Guar Annuities Fixed Indexed Annuities

*as of 8/1/16. rates subject to change

Subscribe:

Invite your team members to receive

can take a listen [Here](#) if you missed it. This month, we will be ready to host multiple people from each office. Please reach out to [Mike](#) if you have any topics you want to discuss with the group on the next call which will be **Thursday 8/18 at 11am EST**. Dwight will be joining the call to discuss "*What you Need to know about the DOL ruling*".

Dial In: 641-715-0700

Access Code: 471972

"Sleeper Rate"

In closing, I want to point out a very strong 4 year rate that isn't getting much attention right now so you could be the first to talk to your agents about it- 2.4% guaranteed with issue ages to 100!

Paige Carter Blair

Financial Security Associate



our messages! [Here](#) is the link.

Call: 800-834-7646

 **Forward to a Friend**
 **Follow on Twitter**
 **Friend on Facebook**

[Unsubscribe](#)

[Update Subscription Preferences](#)

[View Email In Browser](#)

Copyright © 2016 Financial Security Associates All rights reserved.

NBCNM has partnered with Financial Security Associates for fixed annuity sales- Thanks for signing up to receive info from us!

Financial Security Associates 4820 Six Forks Rd. Raleigh, NC 27609 USA