



July 1, 2016



## Our Most Compelling Recruitment Opportunity



The most popular FIA today is a 10 year product with an average street commission of 7% and an average gross override of 2%. Your agents can earn up to 9% on a competitive income product and their bonus does not affect your override! [Details Here](#)

## Monthly Annuity Conference Call

Our next conference call will be July 14th at 11am EST. Meet our annuity expert, [Mike Carley](#), and take part in discussing how to grow this part of your business. We want to know what you want to know! - Email Mike or give him a call prior to the meeting and let him know if you have any special requests for this call. We will also discuss the aforementioned recruiting opportunity!

**Dial In: 866-801-1568**

**Access Code: 014308**

## Making The Case for FIA's

Our 15-Min training video explains how to present to clients.

View Our "Three Things" Presentation [Here!](#)

## Current Rates\*

Check out the latest rates and compare product features:

[Multi-Year Guar Annuities](#)  
[Fixed Indexed Annuities](#)

\*as of 6/29/16. rates subject to change

## Subscribe:

Invite your team members to receive our messages! [Here](#) is the link.

**Call: 800-834-7646**

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## Holiday Office Hours



Our office will be closed on Monday July 4th and Tuesday July 5th to Celebrate Independence Day with our friends and family. Please also note that our office closes at 1pm EST each Friday. We hope each of you has a safe and enjoyable holiday weekend as well!

*Paige Carter Blair*

Financial Security Associate



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